

Programm Klinik-Besuch		
SHARP® San Diego's Health Care Leader		
	Adresse	Sharp Memorial Hospital Auditorium Rooms A&B 7901 Frost Street, San Diego, CA 92123
	Telefon	+1 (858) 499-4008
	Anreise-Instruktionen	N.N.
	Vor Ort Zeit in der Klinik	Dienstag den 25.07.2017 zw. 09:00 – 12:00 Uhr
	Vor Ort Verantwortung ENTSCHEIDEFFABRIK	Dr. Pierre-Michael Meier
	Vor Ort Verantwortung Klinik	Daniel L. Gross Executive Vice President, Hospital Operations Sharp HealthCare
09:00	Meet and greet	
	Michael W. Murphy, President and Chief Executive Officer, Sharp HealthCare Daniel L. Gross, Executive Vice President, Hospital Operations, Sharp HealthCare	
09:15	Hospital Tour	
	Business Strategies to be San Diego`s Health Care Leader San Diego`s Health Care Leader San Diego`s Health Care Leader	
	The Importance of politics in Health Care	
	 Achieving Operational Excellence management methods and MIS (Management Information System) 	
	 controlling the different portions negotiated with the insurance 	
	companies	
	o inpatient and outpatient partnerships, and HIE (Health Information	
	Exchange)	
	o marketing activities and tools to attract patients	
	 eHealth or CRM (Customer Relationship Management) solutions to establish our own patient community 	
12:00	End establish our own pat	dent community